# **Collaborative Working – getting ahead of the game!**

Increasingly in organisations people are working across teams, with internal and external stakeholders and on multiple projects, tasks and activities. The concept of static teams is giving way to a need for everyone to be able to collaborate within a diverse workforce and with key stakeholders.

The changing local government landscape will also require greater collaboration now and in the future and this development will help develop the capability and confidence to collaborate effectively to achieve outcomes.

### Who should attend?

Anyone who works across teams or need to collaborate internally or externally with partners or service users.

## What can I expect to learn?

This will develop your knowledge and understanding of the enablers of collaborative working, building trust and co-operation and mobilising around common goals using collaborative behaviours. The session will explore the barriers to collaboration and increase your understanding of the difference between willingness and ability to collaborate.

There will be a focus on recognising and understanding differences from a personality, social styles and communication perspective and the impact of this on collaboration.

Developing influencing and negotiating skills will also be covered, including influencing upwards and win/win negotiating that preserves relationships, as well as managing conflict effectively by understanding conflict styles and their impact on collaboration.

## How will this be delivered?

This can either be delivered as a 1 day face to face workshop or 2 x 3 hour online sessions.

#### **Facilitator**

This will be facilitated by Dr Suzanne Ross, the founder of 2thrive which she established in 2010 to help leaders, teams and organisations do just that; thrive. Suzanne brings an extensive wealth of knowledge with over 20 years global experience in leadership and team development, talent management and high-performance practices. Suzanne provides evidenced based, pragmatic solutions that deliver value and impact. Read

More information about Suzanne can be found here - About - 2Thrive Consultancy

Costs - for an in house course (whether face to face (up to 24 people or virtual up to 18 people) the cost is £1750.00 + VAT and travel, where appropriate)